

**EOI Clarifications for “Supply tools under ADARANA Scheme” dated 16<sup>th</sup> to 25<sup>th</sup> May 2018**

<b>S.No</b>	<b>Clarification sought</b>	<b>Response of the Corporation/Government</b>
1	In whose name the Order will be given? Is it to the Manufacturer or Authorized dealer?	Decision will be taken during the course of issuance of RFP.
2	What kind of Penalties can be levied on the Suppliers	Quality of the tools, adherence to Service Levels, Liquidated damages (LD), may be applicable to the suppliers. These will be specified in the RFP process.
3	Is it mandatory to have manufacturer authorization to participate in the subsequent tender	The Manufacturer’s authorization will be sought during the tender process. The terms and conditions for the same will be specified in the RFP.
4	How will the beneficiaries be intimated about the delivery of the tools? Is it possible to send any customized message to the beneficiaries	Customized notification will be sent to the beneficiary either in the form of a SMS or through any other authorized channels as decided by the Government. Details of the same will be mentioned in the RFP.
5	Is there any extension possible to the EOI process? Most of the vendors are busy in the district exhibitions that are being conducted by the department	No, there would not be any extension to the timelines set in the EOI unless otherwise specified by the Corporation. .
6	The manufacturers as well as sole dealers are the same company and not registered as manufacturers. The manufacturing is done through contracting labour. What kind of supporting documents can be produced to be eligible suppliers in participating in the EOI?	The following documents can be produced in lieu of License of Manufacturer or Udyog Aadhaar Number 1. Copy of Firm Registration and 2. Articles of Association, if applicable 3. Copy of Registration of Shop / Establishment <b>4. Copy of Trade license</b>
7	The size of handloom tools is big. Whether Government will pay for the transportation cost? Transport charges were paid by the government in the last adarana scheme. Usually the transport charges are borne by the customer for the tool supplied.	The final price as quoted by the supplier shall include all charges/costs associated with supply & servicing of the tool.  The detailed terms & conditions for supply of tools such as delivery schedule, packaging norms, payment terms, etc. will be defined at RFP stage.
8	The supply of handloom tool is limited to 100 to 300 only. How many handlooms supplies can be expected in a month? What would be the delivery schedule defined in tender?	The demand for any particular tool and expected no of orders from various districts of Andhra Pradesh shall be ascertained by the supplier. Any costs associated with such analysis/research shall be borne by the supplier at no extra cost to the Corporation.
9	There are no quality certifications or parameters for the tool produced as it is completely handmade. Warranty is also not available for the tool.	In the cases where there is no quality standards applicable, an undertaking on minimum guarantee of the products may be issued by the manufacturer as part of RFP. Such cases will be considered for entering into rate contract post finalization of RFP process and at the sole discretion of the Corporation.
10	Payments have to be made immediately once the tools are delivered. Delays may cause problem to entire supply chain and rotation of funds	Refer point no 7

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11	The company doesn't meet any eligibility criteria set in the EOI. Please advise the steps to participate in the EOI.	A representation may be sent to the Corporation for examination.
12	The company is from Tanjore. We have a dealer from Chittoor. Both of us would like to participate in the EOI as well as in the tender.	The current EOI doesn't give provision for both manufacturer and authorized dealer participating together. Only one of the parties (either the manufacturer or authorized dealer) can submit the response to this EOI.
13	The company doesn't have GST also. The GST application is under process	The company may get the GST registration immediately. GST is mandatory to be eligible to participate in the EOI and subsequent procurement process
14	There are many models, types of threads and specifications possible in fishnets. And these Specifications are complex in nature. There are many permutations / combinations possible. Please suggest on how many models to be proposed for EOI.	The suppliers may standardize the models available in the fishnets. All suppliers are requested to provide the details in the "Annexure VI – LIST OF TOOLS OFFERED BY SUPPLIER UNDER ADARANA" of the EOI document.
15	Turnover is slightly lesser in one of the years as required by EOI.	Refer Point No 11
16	Many firms have discontinued the TIN. They have enrolled with GST with the same company name. Hence incorporation will be limited to from the time of introduction of GST and Chartered Accountant certificate can be produced from that time period only. Are we eligible to participate in the EOI? TIN – GST records can be cross verified from Commercial tax department	Refer Point No 13
17	Only 80 boats can be delivered in 2 months. Advanced intimation required for delivery of the items. The Delivery charges for each boat is Rs. 5000. Should the prices be inclusive of the delivery charges?	The suppliers are requested to plan resources, manpower, material etc. to meet the delivery timelines that would be prescribed in the subsequent RFP stage.  All suppliers are requested to mention the indicative MRP inclusive of delivery charges as per the provision in the annexure "LIST OF TOOLS OFFERED BY SUPPLIER UNDER ADARANA" of the EOI  Also refer to response at point no 7&8 above.
18	What are the Delivery timelines given the conditions above?	Refer Point No 7
19	Is there any specific Order size that the Government will provide us? Our minimum order size is 10 units.	Refer Point No 7
20	What are the specifications of the boats promoted in ADARANA scheme?	The minimum specifications that are suitable to the ADARANA scheme are being requested from the suppliers as part of the EOI application forms.

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21	What if the price of the boats exceed the price slab?	Only the tools relevant to the occupations mentioned in the EOI document will be considered.
22	Is there any Subsidy component	There is "no" subsidy component given in the scheme.
23	Can the beneficiary source Raw material e.g. Engine spares	NO, the department is looking for finished products as part of the procurement.
24	Any budget guidelines for different occupations	There are no guidelines on the budget allocations against occupations in the scheme
25	Authorized dealer for carpentry in 4 districts of AP. Manufacturer is Jai Wood working machines from Ahmedabad. Can I participate in the EOI process?	Refer point No 7
26	We have difficulties in delivering to the Mandals as the distance to each Mandal is not known.	
27	What are the Payment terms in the procurement process? We expect it to be 100% before delivery.	
28	It takes around 30 to 45 days to deliver the tools. What are delivery timelines envisaged as part of procurement?	
29	Is there any special packaging requirement under the scheme? Wood working machine tools are very big in nature. Packing will only be in a knapsack	
30	We expect 100% payment against delivery the payment terms desired for the tools supplied	Refer Point No 7
31	The supply will happen from centralized location from Vijayawada to the entire state and servicing will be done through the Dealers who are available in all districts.	Refer Point No 7
32	Are the prices quoted are inclusive of GST or not? Will the 30000 slab is inclusive of GST	The slabs mentioned in the GO are inclusive of GST.
33	We are not confident whether Manufacturer will provide an authorization letter or not	Refer Point No 3
34	The payment terms can be 50% on order and 50% on delivery	Refer Point No 7
35	On what price will the Government negotiate? Is it on MRP or Dealer Price? Dealer price holds much weightage	Refer Point No 7
36	Dealers with multi brands will be able to provide Manufacturer authorization for all brands and all home appliances etc.	Refer Point No 21
37	Tax deducted at source – Will the tax be deducted on the total amount <ul style="list-style-type: none"> <li>◆ Commodities which are in 18%, 5% and 28%</li> </ul>	The TDS is applicable for only services. The payments will be made inclusive of GST.
38	Are you encouraging branded tools only? The tools which come from Chinese makers or Korean makers come for lesser prices. Korean	The tools shall comply with Indian standards. Please refer to point no 9

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	and Chinese tools also come with brand and warranty	
39	Will there be any preference given to local dealers	No, all interested and eligible suppliers may participate in the EOI.
40	Is there any provision to provide tools to a group of people	No, there is no provision to provide tools to a group of people as per the ADARANA Scheme.
41	The tool name mentioned in the list of EOI is not complete. <ul style="list-style-type: none"> <li>◆ Aqua marine table, Industrial use Drier</li> <li>◆ Other goods price doesn't fit the price bracket given in the scheme</li> </ul>	The tools listed in the EOI document are indicative only. The suppliers are free to include as many tools that can be supplied under ADARANA scheme in the "Annexure VI – LIST OF TOOLS OFFERED BY SUPPLIER UNDER ADARANA".
42	Do you call for entire kit or individual items	The procurement will be for individual items and not for group of items.
43	We have done a similar project with Labour welfare board. We have issued toolkits with RFID affixed on the boxes. Can we propose a similar solution in this project as well?	The corporation envisages to track any particular item post its issuance to appreciate its usage by the respective beneficiary. In this context, the supplier may suggest any suitable solution to track the individual tool.
44	We have got range of tools that can be supplied above the price limit set on the scheme. Can we propose all our products in the scheme?	Refer Point No 21
45	The manufacturers will supply the tools directly to the end beneficiaries. The Service will be taken care by the authorized dealers. The payments would need to be made to the manufacturers directly.	The delivery of tools and its logistics will be sole responsibility of the suppliers. Hence, suppliers are requested to do the necessary groundwork needed for the delivery. Refer Point No 7