

**Tender for Printing and Supply of Secured Certificate Stationery for  
MeeSeva Pre- Bid meeting on Dt: 11-09-2017, at 3:00 PM in O/o ESD  
(MeeSeva) –AP, Minutes of Meeting.**

**Present: B. Sundar, Director, ESD-AP**

The following officers from ESD and Bidders representatives were present during the meeting.

1. Deputy Director (Finance), ESD
2. Asst. Secretary (Admin), ESD
3. Deputy Director (Technical), ESD
4. M/s K.L Hitech Secure Print Limited
5. M/s Manipal Technologies Limited
6. M/s Gemini Graphics Pvt. Ltd.
7. M/s V. S Hitech Security forms Pvt. Ltd.
8. M/s Maddala Industries.
9. M/s Hitech Print Systems, Vijayawada.

The participants were welcomed and discussed about the tender requirements and conditions. After due discussions, the requests were made by the probable bidders.

<b>S.No.</b>	<b>Existing clause</b>	<b>Amendments/ Clarifications issued</b>	<b>ESD Remarks</b>
1.	<p><b>Pre – Qualification Criteria:</b> (Page 6, Section –B.1 , point 1 and 4 reads as follows:  <b>Point 1:</b> Bidder should not be a mere supplier but should be an original printer/ Security Printer manufacturer of paper/ stationery/ authorized representative of a manufacturer; evidence to that effect is to be enclosed with the Bid. Subcontracting, Consortium are not permitted.                      and  <b>Point- 4:</b> Bidder should be in possession of high end printing equipment’s supporting</p>	<p>The bidder KL Hitech mentioned that the clause B.1.1 and B 1.4 are contradicting and that only B.1.4 will do and B.1.1 could be removed.</p>	<p>“No Change”</p>

	up to 5 lakhs prints per day and should be an ISO 9001: 2008 certified minimum and should be RBI/IBA approved security printer.		
2.	<p><b>Pre – Qualification Criteria:</b> (Page 6, Section –B.1 , point 3 reads as follows:</p> <p>The Bidder should have annual Turnover of Rs. 10 Crores or more and in profits for the items / products mentioned during the period of 2013-14, 2014-15, 2015-2016, 2016-2017, financial years as evidenced by the audited balance sheet of the company.</p>	<p>a. The M/s K.L Hitech Secure Print Limited, M/s Manipal Technologies Limited, M/s Hitech Print Systems, M/s Gemini Graphics Pvt. Ltd., requested to increase the annual Turnover of Rs. 10 crores or more to Rs. 50 crore or more.</p> <p>b. Maddala requested to retain.</p> <p>c. M/s V. S Hitech Security forms Pvt. Ltd., attended and requested to reduce to 8 crore.</p> <p>d. BNR Udyog vide letter requested to reduce it to 8 crore (not attended).</p>	“No Change”
3.	<p><b>Pre-Qualification Criteria :</b> The turnover details of 2016-2017 Section B, Page 6, point 3 reads as follows:</p> <p>The Bidder should have annual Turnover of Rs. 10 Crores or more and in profits for the items / products mentioned during the period of 2013-14, 2014-15, 2015-2016, 2016-2017, financial years as evidenced by the audited balance sheet of the company.</p>	It was approved that the bidder can submit provisional certificate for turnover details for 2016-2017, since audited reports may not be ready. However upon finalisation the successful bidder should submit the copy of financial audited balance sheet.	

4.	<p><b>Important Bid Information</b> : Section C, page 8, point 1 reads as follows:  <b>EMD with validity period</b>  Rs. 5,00,000/- (Rs. Five Lakhs Only) The EMD should be submitted to ESD In the form of BG from any nationalized bank till the Bid validity period.</p>	Rs. 5,00,000/- (Rs. Five Lakhs Only) The EMD should be submitted to ESD in the form of DD/BG from any nationalized bank till the Bid validity period.	
5.	<p><b>Schedule of Requirement</b>, Section D, Page 10, Part I, point 13 reads as follows:  13. Thermionic Ink spot.</p>	The Security features to be embedded in the certificate stationery: has been changed as Thermochromic Ink Spot.	
6.	<p><b>Special Conditions of Contract (SCC)</b>, Section J, page 31, point 10, reads as follows:  <b>Security Deposit</b>: If the contract is awarded then the Security Deposit has to be deposited within 7 days from the date of issuing the Letter of Intent in the form of Pay Order or Demand Draft favoring Director, Electronic Service Delivery (ESD).</p>	If the contract is awarded then the Security Deposit has to be deposited within 7 days from the date of issuing the Letter of Intent in the form of Pay Order or Demand draft or Bank Guarantee.	
7.	Form P-1 – Bidder Information, Page 39, point 9 reads as follows: Quality Certifications attained by the firm – CMMi certification issued date and expiry date.	Quality Certifications attained by the firm – ISMS / IBA/ ISO 9001: 2008, etc.,	
8.	Form F-1, Financial Schedule , page 45, reads as follows:	Rate for each Certificate (Rs.) in case of Delivery at various District Head	

	<b>Rate for each Certificate (Rs.)</b> in case of Delivery at various District Head Quarters in the State of Andhra Pradesh (all inclusive Price)	Quarters in the State of Andhra Pradesh/ Hyderabad (all inclusive Price)	
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